

MAIL TO:
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COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES
THRIFT STORE OPERATIONS
ANNUAL FINANCIAL REPORT FOR 2004
(California Government Code Section 12599)

Failure to file annual financial report by January 30th annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12586.1.

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



Name and Address of Commercial Fundraiser: <i>Thrift Town San Francisco</i>		Name and Address of Charitable Organization: <i>642 Alameda</i>	
Name of commercial fundraiser: <i>NORQUIST SALVAGE CORP dba. M30</i>		CT No. <i>226-1512</i> F.E.I.N. No. <i>-</i>	
Address of commercial fundraiser: <i>2151 Professional DR SUITE 200</i>		Name of charity: <i>The ARC of San Francisco</i>	
City, State, and ZIP Code of commercial fundraiser: <i>Roseville CA 95661</i>		Address of charity: <i>1500 Howard St</i>	
		City, State, and ZIP code of charity: <i>San Francisco CA 94103</i>	
		Name of charity: <i>Lifehouse</i>	
		Address of charity: <i>18 Professional Center</i>	
		City, State, and ZIP code of charity: <i>San Rafael CA 94903</i>	

Thrift Town - Thrift Stores held (on) (from) *01-01*, 200 *4* to *12-31*, 200 *4*
(Type of Activity) (Date or dates must be shown)

1. REVENUE

A. Store Sales

B. Bag Sales

C. Miscellaneous Income

D. TOTAL REVENUE

267,186 A.
9515 B.
1141 C.

2,681,842 D.

2. STORE EXPENSES:

A. Salaries - Store Management

B. Salaries - Employees

C. Payroll taxes

D. Employee benefits

E. Truck Expense

F. Advertising

G. Insurance

H. Telephone

I. Rent

J. Utilities

K. Sales Tax *\$227,051 Paid to California State*

L. Office Expense

M. Depreciation

N. Leasehold improvements (Amortized)

O. Solicitation and Pick Up Expense

P. Other Expenses (Attach a Schedule)

Q. TOTAL EXPENSES

102,212 A.
749,544 B.
90,030 C.
113,368 D.
171 E.
44,963 F.
86,171 G.
3004 H.
252,000 I.
17,149 J.
NA K.
4109 L.
6524 M.
-0- N.
-0- O.
298,957 P.

1,768,112 Q.

NOTE: BASED ON YOUR CONTRACT/AGREEMENT, PLEASE COMPLETE LINES 3 AND 4 OR LINES 5, 6, AND 7.

3. COST OF GOODS PURCHASED FROM CHARITY (Distribution or net to charitable organization)

Volume of soft goods purchased in 100 cubic feet:

694,500 3.

4. AMOUNT RETAINED BY COMMERCIAL FUNDRAISER (Line 1D minus Line 2Q minus Line 3)

219,230 4.

5. NET INCOME (lines 1D minus 2Q)

NA 5.

6. MANAGEMENT FEES/COMMISSION TO COMMERCIAL FUNDRAISER

NA 6.

A. Volume of soft goods received from charitable solicitation and pick up in 100 cubic feet:

7. NET DISTRIBUTION TO CHARITY (Line 5 minus 6)

NA 7.

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8. a. Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control, directly or indirectly, the charitable organization for which commercial fundraiser has contracted to solicit?

☐ Yes If "yes," complete the following: ☒ No

Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization
NONE		

(b) For each affiliation identified in 8(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

Sign:

16 M. NORQUIST
 Printed Name

VP
 Title

2/1/05
 Date

This

Sign:

Patricia Kemmerling
 Printed Name

EO
 Title

4/10/04
 Date

Sign:

Deborah Ferry
 Printed Name

Pres/CEO
 Title

2/22/05
 Date

this report is for NSC Thrift Town located at:

Thrift Town San Francisco

2101 Mission St

San Francisco, CA 94110-1219

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Thrift Town:	San Francisco	
Purchase New Merchandise	\$ -	
Purchase Used Out-of-State	\$ 57,285	CARH
Equipment Lease	\$ 1,239	
CAM	\$ 11,415	
Administrative	\$ 43,200	
Interest	\$ 1,254	
Property Taxes	\$ 897	
Bank charges	\$ 25,594	
Freight	\$ -	
Janitorial	\$ 21,282	
Process Supplies and Bags	\$ 25,296	
Store Maintenance	\$ 11,408	
Scavenger	\$ 43,235	
Security	\$ 36,765	
Fixtures and Signs	\$ 9,087	
Burglary	\$ 11,000	
Total Other Expenses:	\$ 298,957	

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